

USAID CFG Project RFP-2019-12 Support to the establishment and implementation of the B2G and B2B electronic invoicing

Questions & Answers:

1. The first Question is if the proposal can be submitted by the consortia of partners, and under which conditions, since the following statement from RfP is not quite clear to us:

*The Offeror may NOT subcontract or enter into joint ventures or other agreements with other organizations under any resultant subcontract without prior Cardno approval. Should there be a need for the Offeror to subcontract to another organization, the Offeror must perform a substantial portion of the activities (including program management and operations, and delivery of required services.) The Offeror may not submit more than one proposal per RFP. The Offeror may not be a partner in another proposal on the same RFP. The Offeror and its partner(s), if any, must satisfy the eligibility criteria as per Section 2.1.*

Yes, the proposal can be submitted by a consortia. In such case there must be a clear prime offeror that performs a substantial portion (at least 50%) of the activities, including program management and operations, and is contractually responsible for delivery of the required services. Subcontractors must be approved by Cardno; this determination will be made when the offer is reviewed and could be subject to negotiation if the offeror is successful.

The second clause includes a requirement that a prime offeror cannot be a sub offeror (subcontractor) on another bid.

2. *Do the proposed key experts have to be employed as the offeror staff or we can have contracts with relevant external experts?*

Key experts are not required to be employees of the offeror. They can be consultants retained by a prime offeror or sub offeror pursuant to Serbian labor law.